

# Az Business LEADERS

VISION  
INFLUENCE  
POWER

2017

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DAVID KITINICK  
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 **Washington Federal.**

  
DOUGLAS  
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**Hensel Phelps  
Construction Co.**

**DICKINSON WRIGHT**





**TOM ARGUE**  
Founder and president  
Argue Custom Homes  
arguecustomhomes.com

Nearly two decades ago, Argue Custom Homes entered the Valley's homebuilding market with the goal to build the finest homes in the finest neighborhoods. Today, Argue is a preferred builder in DMB's prestigious Silverleaf, Estancia, Troon and Fulton Ranch communities. Many of these communities offer exquisite architecture, private golf courses and world-class amenities. With more than 100 luxurious homes from Cave Creek to Paradise Valley, Argue has become one of the premier builders in the Valley. Argue Custom Homes was the No. 1 Custom Home Builder in the 2016 edition of *Ranking Arizona*.

**Latest projects:** "Carefree Estates in Carefree and Village of Saguaro Forest within Desert Mountain."



**ANTHONY SALCITO**  
President  
Salcito Custom Homes  
salcito.com

For more than 37 full years Salcito Custom Homes has been defined by consistency in service, attention to detail, timely project delivery, and a consistent demand for our product and services. Its projects are distinctly built with the highest quality building products and

are unmistakable in their fit, finish, and timelessness. With 300 projects delivered Valleywide, 120 within the past decade, Salcito's portfolio is diverse and encompasses custom homes, renovations, additions, commercial buildings and tenant improvements.

**Professional accomplishment:** "We pride ourselves on setting the standard in the luxury custom home building market by providing the highest level of customer service in design-build, construction management, interior design, framing and trim carpentry and property management."

**ROD CULLUM**  
Owner and founder  
Cullum Homes  
cullumhomes.com

Cullum founded Cullum Homes in 1985 and has helped it become one of the oldest and most reputable luxury homebuilders in Arizona. The Scottsdale-based business specializes in custom and semi-custom homes in affluent areas of the Phoenix metropolitan area such as Scottsdale, Paradise Valley, Silverleaf, Firerock and Desert Mountain. Cullum Homes' new custom homes at the redevelopment of the Mountain Shadows golf course in Paradise Valley features homes ranging between \$2.3 million and just under \$4 million.

**Trend to watch:** "We are seeing a more savvy buyer who still wants the best quality materials, but instead of the huge mega mansions with acreage that we saw in the mid 2000s, today's buyer wants a home that is right-sized to fit their current lifestyle needs."



**TOM LEWIS**  
Owner and CEO  
T.W. Lewis Company  
twlewis.com

Lewis is the founder, owner and CEO of T.W. Lewis Company, a Phoenix-based real estate investment company known for its quality and outstanding customer service in the home building industry. T.W. Lewis Company, founded in 1991, has received numerous industry awards, including America's Best Builder in 1998 and the National Housing Quality Gold Award in 2009. Individual awards given to Lewis include Arizona Real Estate Entrepreneur of the Year by Ernst & Young in 1994 and Arizona Business Leadership Award in 2006.

**Business advice:** "Show up. Have a plan. Commit. Improve."

**Superpower:** "I would like to have the power to go back in time."

**Dream dinner:** "Abraham Lincoln in a booth at Fleming's Steakhouse in Scottsdale to gain his perspective on the Civil War."



**DAVID KITNICK**  
Founder and president  
Rosewood Homes  
RosewoodHomes.com

Kitnick is a 30-year homebuilding veteran, having earned local and national recognition, including having started and successfully led the Arizona Division of Greystone Homes in the 1990s, then Ashton Woods in 2001 before starting Rosewood Homes. He led all three start-ups to "Builder of the Year" or "Small Volume Builder of the Year" recognition at the homebuilding industry's MAME Awards. More notably, his Rosewood Homes is the only Arizona builder to have been recognized by homeowners with the prestigious Eliant Homebuyer's Choice Award for providing the "Best Overall Purchase and Ownership Experience" in North America.

**Business advice:** "Associate yourself with hardworking, fair-minded, honest people who have a long-term outlook while striving for excellence in everything they do."